

City of Terre Haute Parks - Golf Courses Summary Statement of Activities - FY 2005 - FY 2016

REA PARK	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
REVENUE	\$ 504,563.00	\$ 551,278.00	\$ 536,320.00	\$ 511,110.00	\$ 471,289.00	\$ 474,036.00	\$ 483,070.00	\$ 558,732.00	\$ 525,123.00	\$ 435,899.00	\$ 452,897.00	\$ 413,806.00
EXPENSES	543,950	555,394	677,016	600,485	658,643	549,800	577,394	536,294	568,923	571,309	583,519.00	622,698.00
NET REVENUE OVER (UNDER) EXPENSES	\$ (39,387.00)	\$ (4,116.00)	\$ (140,696.00)	\$ (89,375.00)	\$ (187,354.00)	\$ (75,764.00)	\$ (94,324.00)	\$ 22,438.00	\$ (43,800.00)	\$ (135,410.00)	\$ (130,622.00)	\$ (208,892.00)
HULMAN LINKS												
REVENUE	\$ 469,522.00	\$ 494,955.00	\$ 613,758.00	\$ 556,565.00	\$ 549,928.00	\$ 536,861.00	\$ 469,919.00	\$ 440,648.00	\$ 387,532.00	\$ 413,598.00	\$ 437,368.00	\$ 497,381.00
EXPENSES	694,485.00	624,661.00	909,035.00	874,428.00	930,030.00	866,948.00	764,929.00	854,333.00	795,399.00	788,516.00	803,462.64	840,939.00
NET REVENUE OVER (UNDER) EXPENSES	\$ (224,963.00)	\$ (129,706.00)	\$ (295,277.00)	\$ (317,863.00)	\$ (380,102.00)	\$ (330,087.00)	\$ (295,010.00)	\$ (413,685.00)	\$ (407,867.00)	\$ (374,918.00)	\$ (366,094.64)	\$ (343,558.00)
TOTAL NET REVENUE (UNDER) EXPENSES	\$ (264,350.00)	\$ (133,822.00)	\$ (435,973.00)	\$ (407,238.00)	\$ (567,456.00)	\$ (405,851.00)	\$ (389,334.00)	\$ (391,247.00)	\$ (451,567.00)	\$ (510,328.00)	\$ (496,716.64)	\$ (552,450.00)

AVERAGE COMBINED ANNUAL DEFICIT \$ (407,202.00)
TOTAL COMPILED DEFICIT OVER 12 YEARS \$ (5,006,432.00)

FILED
APR 11 2017
CITY CLERK

2017 HULMAN LINKS GOLF OUTING SCHEDULE

APRIL

Sat., 1st- Rose Hulman Full Play - 8 AM
Sun., 2nd - Rose Hulman Full Play - 8 AM
Sat., 22nd - I. S. U. Football - 8 AM & 1 PM
Thurs., 27th - I. S. U Network Student Scramble

MAY

Thurs., 4th - WV Comm Fdtn - 12:00 Shotgun
Sat., 6th - Rose Hulman - 8 AM
Sat., 6th - Rose Hulman - FIJI's- 12:30
Sun., 7th - Rose Hulman - 8 AM
Sat., 13th - Jammers - 1 PM Shotgun
Sat., 21st - T.H.North Golf Fundraiser - 1:00 Shotgun

JUNE

Thurs., 1st - THAAR - 12:30 Shotgun
Fri., 2nd - Teamsters - 8 AM Shotgun
Sat., 3rd - Teamsters - 8 AM Shotgun
Sun., 4th - VFW - 9:00 AM Shotgun
Thurs., 8th - Laborer's Double - 8 AM & 1 PM
Sun., 11th - Marine Corp - 9 AM Shotgun
Sat., 17th - THGA 2-Man @ Rea Park - 8 AM
Sun., 18th - THGA @ Hulman Links - 8 AM

JULY

Sat., 8th - Hulman Links Club Championship - 8 AM
Sat., 8th - TH North Reunion - 9:00 AM
Sun., 9th - Hulman Links Club Championship - 8 AM
Sat., 15th - THGA Mini City @ Rea Park - 8 AM
Sat., 15th - THWGA City - 2:00 PM
Sun., 16th - THGA Mini City @ Hulman Links- 8 AM
Sun., 16th = THWGA City - 2.00 PM
Sat., 22nd - Post 104 - 9 AM Shotgun
Sat., 22nd - THWGA City - 2:00 PM
Sun., 23rd - THWGA City - 2:00 PM
Thurs., 27th - Mayor Bennett's Outing - 8 AM & 1 PM Shotgun

AUGUST

Sat., 12th - THGA Senior City @ Rea Park - 8 AM
Sun., 13th - THGA Senior City @ Hulman Links - 8 AM
Sat., 19th - Mark Jahn Invite - 1 PM Shotgun
Sat., 26th - I. S. U. Lambda Chi - 1 PM Shotgun

SEPTEMBER

Fri., 1st - Lyle Skaggs Mem. Dbl - 8:00 AM & 12:30 PM
Fri., 8th - Associated Building Cont. - 12 PM Shotgun
Thurs., 14th - United Way - 12 PM Shotgun
Sat., 16th - THGA City @ Rea Park - 8 AM
Sun., 17th - THGA City @ Hulman Links - 8 AM
Thurs., 21st - ISU Basketball Dbl - 8:00 AM & 1:00 PM
Sat., 23rd - THGA City @ Rea Park - 8 AM
Sun., 24th - THGA City @ Hulman Links - 8 AM
Thur., 28th - ISU Track Fundraiser - 1:00 PM Shotgun

OCTOBER

Fri., 6th - Rose Hulman Alum. - 9 AM Shotgun
Sat., 21st - I.S.U. Baseball Fundraiser - 1:00 PM Shotgun

2017 Rea Park Golf Schedule

May

12	Sheriff Shoot-Out	7:30 & 1:00 Shotgun
19	Ivy Tech Scramble	1:00 Shotgun

June

17	THGA 2-Man Best Ball	AM Tee Times
24	WV Fellowship of Athletes	8:00 Shotgun

July

15	THGA Mini-City	AM Tee Times
28	VCEF Outing	1:00 Shotgun

August

12	THGA Senior City	AM Tee Times
19,20	Rea Park Club Championship	AM Tee Times

September

16	THGA City	AM Tee Times
23	THGA City	AM Tee Times

October

22	St. George Open	12:00 Shotgun
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Bird,Eddie

From: Frank Wall [frankw@unionroofers.com]
Sent: Friday, March 25, 2016 11:09 AM
To: Bird,Eddie
Subject: Golf courses

Ed, I am beside my self that the current administration would ever consider turning over the city's golf courses to a private administration. I have supported these courses all my life, and the mayor. I'm a member of the Wabash valley Building Trades we have several outing a year at these courses, if privatized we would consider another course!!! I pay my fair share of taxes, and I am outraged the Mayor is even considering this. And I think I can speak for the golf community as well!!! Thank you

Sent from my iPhone

Bird,Eddie

From: [REDACTED]
Sent: Friday, March 25, 2016 10:12 AM
To: outside email; Bird,Eddie
Subject: Leasing of the Terre Haute golf courses

Please let this email serve as my expressed opposition in regards to the leasing of Terre Haute Golf Courses! Thank you in advance for your attention to my concern.



[REDACTED]
[REDACTED]
Ivy Tech Community College Southwest Region
Changing Lives. Making Indiana Great.

Office 812-298-2300 | [REDACTED]

Bird,Eddie

From: [REDACTED]
Sent: Thursday, March 24, 2016 6:31 PM
To: Bird,Eddie
Subject: Terre Haute Golf Courses

Hi Eddie,
Please pass on to the mayor that I am opposed to the city leasing out the golf courses. Thanks.

Bird,Eddie

From: [REDACTED]
Sent: Thursday, March 24, 2016 8:48 PM
To: Bird,Eddie; Wooden,Kenny
Subject: FW: City Golf Coursed

From: [REDACTED]
Sent: Thursday, March 24, 2016 8:44 PM
To: 'mayor@terrehaute.in.gov'
Subject: City Golf Coursed

Dear Mayor Bennett: I am opposed to leasing out the city golf courses, which will obviously cause the golfing rates to rise and the quality of the courses to degrade. The golfing community in Terre Haute is among the finest I have encountered in the many cities I have lived in. Too often, monetary loses have been misstated with no input as to the total loses encountered by the city parks and the cemeteries. This city is bloated with parks that require a great deal of upkeep. At last count, we have thirty two parks in Terre Haute, not counting the cemeteries or the golf courses. We are mowing about eleven hundred acres of grass in just the parks. You are remiss in allowing the media to continually incorrectly state that Hulman Links lost three and one half million dollars last year and pushing the point that both golf courses are losing money every year. The City of Terre Haute in investing that money into a unique parks asset not losing it. If you have a vision for the future growth of Terre Haute, it should include these important assets in our community. Respectfully, [REDACTED]

Bird,Eddie

From: [REDACTED]
Sent: Thursday, March 24, 2016 6:37 PM
To: Mark Malone; Bird,Eddie
Cc: outside email
Subject: Leasing of the Two City Golf Courses

To the Mayor,

I no longer live in Terre Haute but I still love to come back and play the courses with the "Hunt" throughout many of the yearly tournaments and just random weekend visits. I believe that leasing the course out to a private entity will destroy the "hunts" and in the long run cause the courses to eventually close. I can now attest to the fact that there is no golfing community like Terre Haute when it comes to large groups that consistently play together. In my current town of Columbus, IN, it's basically unheard of to have a group of more than 6-8 guys play on a consistent basis. The "old man hunt" at Rea and the "Mundy hunt" at Hulman are great groups of 12-50 golfers on any given day or weekend. The comradery that comes with these groups is unparalleled.

The golf courses are part of the community and although I wish they were a bit closer to being financially solvent, I do feel they should get a pass from the community. You are in no way wasting money keeping these courses alive. If you are not a golfer, or just a casual golfer and don't travel much for golf, you have no idea what the community of Terre Haute has from a golfing standpoint. Most towns are lucky to have one mediocre course to pick from if any at all. Terre Haute offers two great public courses for beginners and "scratch" golfers alike. It's different every day at both courses due to great layouts. Too many courses have a mundane layout. If you told me I could only play one course for the rest of my life, (Augusta National aside), I would choose Hulman Links in a heartbeat.

In closing, I grew up playing golf nearly every day at Hulman and Rea since I was about 8 and it would be a shame for the community to lose that opportunity for current and future generations of golfers. I've made so many lasting friendships at these golf courses and I wouldn't be the person I am today without Hulman Links and Rea Park. Terre Haute needs for these courses to stay a part of the community.

[REDACTED]
[REDACTED]
9000 Keystone Crossing Suite 350
Indianapolis, IN 46240
317-663-8444

Bird,Eddie

From: [REDACTED]
Sent: Friday, March 25, 2016 9:52 AM
To: outside email
Cc: Bird,Eddie
Subject: Leasing the Two City Golf Courses

Good morning, Mayor Bennett.

My name is [REDACTED] and I have had the pleasure of playing the two City Golf Courses since moving to this area 38 years ago. I am opposed to the City leasing the courses to an outside management company for a couple of reasons. First, I am highly concerned that the management company would raise the rates and cut expenses – which would lead to fewer rounds being played (because the golfers will go elsewhere) and the course conditions will deteriorate drastically. Second, let's assume the management company sees great potential increasing revenue just by doing a much better job of promoting the golf courses and taking care of the golfers once they do come to play – why would the City want to give up the ability to generate more revenue themselves?

I believe our courses are in great shape and the amount of play at Hulman last year certainly seemed to have increased – and, revenue had to have increased. With the zoysia grass coming in and spreading nicely, and, **if we do a better job of promoting the course**, I think the amount of play will keep on increasing. These two parks generate revenue, and, they have the potential to generate a lot more revenue. I believe you need to hire an energetic individual with leadership, sales skills and customer service skills. Someone who can think of creative ways to attract new golfers to the courses, and, even more important, provide such a pleasing experience they will return and bring more golfers with them. Mayor instead of putting out a RFP for a management company to lease the courses, conduct a search for an individual with the necessary abilities to generate more interest and play at the courses. Let the City keep the added revenue instead of the management company.

Respectfully,
[REDACTED]

Bird,Eddie

From: [REDACTED]
Sent: Friday, March 25, 2016 9:26 AM
To: Bird,Eddie
Subject: Leasing out courses

I am not in favor of leasing out the courses. All this will do is drive golfers away from the courses due to increased pricing. It will basically be the beginning of the end. I never heard that city parks are required to make money to exist? It's supposed to be a perk and a drawing point for people who live in that city. Many towns across the country are able to balance their budgets and maintain city golf courses at the same time. We should be no different. [REDACTED]

Sent from my iPhone

Bird,Eddie

From: [REDACTED]
Sent: Thursday, March 24, 2016 9:31 PM
To: Bird,Eddie
Subject: Leasing courses

Eddie

I'm responding on this leasing possibility of the courses.

A new price structure was just implemented. One would think the powers would give this new structure a chance. In my opinion, it's still a great deal and probably won't cure the deficit, but should be allowed some time to see if it has helped.

I struggle with wanting the golf courses to be a profit center. It would be nice if they could hold their own, but it is a valuable asset when business chooses Terre Haute.

I've had two kids that played college golf and benefited from our courses, as junior golf was always affordable.

In closing, I don't see the benefit of leasing other than doing away with a service provided now. Perhaps an annual evaluation of fees should take place to keep things in line.

Regards,

[REDACTED]
[REDACTED]

Sent from my iPhone

Bird,Eddie

From: [REDACTED]
Sent: Thursday, March 24, 2016 8:07 PM
To: Bird,Eddie
Subject: Golf Course Leasing

Hi Eddie,

Like every other passionate golfer in the city of Terre Haute, I am disturbed by what I read about the city's interest in a management company taking over the city courses. I saw this firsthand at courses in Florida. These companies do not come in without the goal of making money. In order to make money, rates are raised. Unfortunately golf is at a downturn right now. It still, however, brings in revenue, unlike most other city parks.

The city is in a tough financial situation right now and I understand that golf courses are not a priority. However, to consider private management coming in would be detrimental to those who support the city by playing at these courses.

[REDACTED]

Sent from my iPhone